

## NEWS RELEASE

MEDIA CONTACT:

Debbie Mullins

Alight LLC

800-960-7717

[DMullins@AlightPlanning.com](mailto:DMullins@AlightPlanning.com)

**Alight Planning Announces Appointment of Tom Hartman as Director of Sales**  
*Hartman Brings 30 Years Industry Experience to Alight Including Sales and Support of Pillar and Microsoft BI*

**PLACERVILLE, CA; June 24, 2009** — Alight LLC, developers of the industry-leading [Alight Planning](#) financial planning and reporting software, today announced the appointment of Tom Hartman as Director of Sales. Based in Boston, Hartman will assume responsibility for Alight's sales activities on the East Coast.

Hartman has a long history in sales and support of financial planning and reporting software. Previous to Alight, he was Director of Sales for KCI Computing, a high end corporate performance management software package. Before KCI, he was a Territory Manager and Senior Budget Specialist with the Microsoft Business Intelligence group supporting the Microsoft Helmsman, Forecaster and PerformancePoint product families. Earlier, Hartman had his own consulting firm selling and installing Hyperion Pillar in such companies as The Boston Beer Company, Bell Canada, NiSource and Hanes Menswear.

A Certified Management Accountant (CMA) with an MBA from the College of William and Mary, Hartman also has ten years finance experience as an FP&A Manager and Controller at PYA/Monarch, a subsidiary of Sara Lee, and other financial planning positions with Colgate Palmolive and Fluor Corporation.

"Alight Planning is the most comprehensive planning and reporting software package I've seen since the early days of Pillar, which I worked with extensively," said Hartman. "Alight is extending the Pillar traditional with unique architectures and analytic tools for driver-based planning, integrating actuals and scenario analysis. It is a huge opportunity to become a part of the Alight team which truly understands planning and reporting at the customer implementation level."

"It's rare to find a person like Tom with hands-on finance credentials plus deep product sales and implementation experience with financial software," said Rand Heer, Alight's founder and CEO. "In particular, Tom's experience with Pillar, which was developed in substantial part by the current Alight team, and his extensive knowledge of the competitive landscape for business performance management software will trigger further expansion of Alight's customer base here in the US."

*About Alight LLC:*

*Rated number one amongst its competitors in customer satisfaction in the 2009 BPM Pulse Survey, Alight LLC's Alight Planning is a true driver-based financial planning and reporting software package that*

*automates complex business modeling for more accurate strategic plans, revenue projections, budgets and rolling forecasts. Its unique architectures and easy-to-use interfaces provide finance staff the power they need to build complex driver-based planning models, while delivering traditional planning structures such as line item detail, integrated financial statements and multiple-user security. Cost-effective and IT-independent, Alight Planning is affordable and easily deployed by Fortune 1,000 business units, as well as midmarket companies with limited IT resources. Customers include Kaiser Permanente, Down East Enterprises, Pittsburgh Mercy Hospital and the Swan and Dolphin Resort at Disney World. For more information about Alight Planning, visit [www.AlightPlanning.com](http://www.AlightPlanning.com) or call 800-960-7717.*

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